



Alliant Profile

Our Company Growth

Alliant is among the fastest-growing insurance brokerage firms in the industry. Although our organization is in the midst of significant growth, we remain true to our guiding philosophy, seeking out like-minded companies and professionals who strive to excel and who focus on delivering an unmatched level of customer service.

Top 10
in U.S.

8,700+
employees

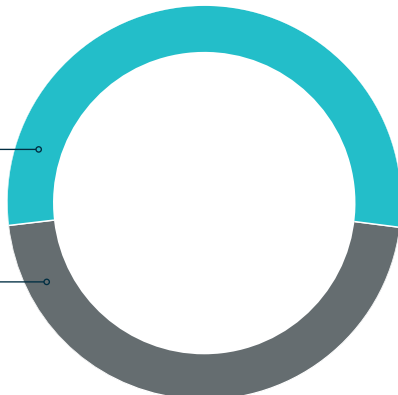
Nationwide
Offices

Commercial: 130+
Personal Lines: 750+

Ownership

54% Alliant
Employees

46% Institutional
Investors



Company Culture



Client-Focused



Producer-Centric



Solution-Oriented

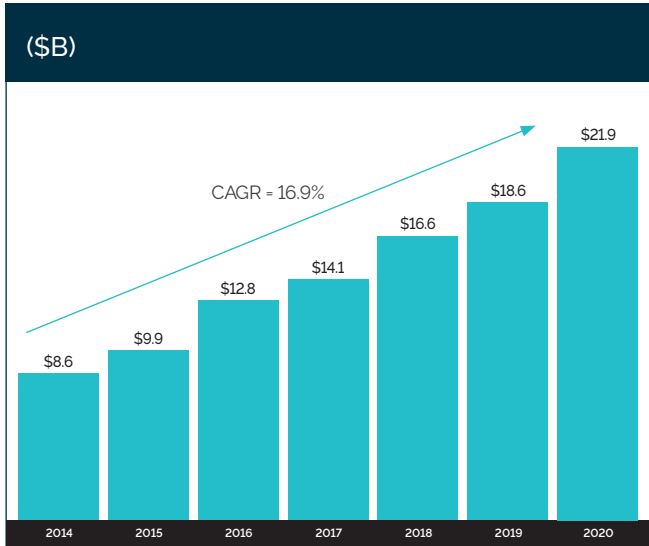


Insurance Product
Innovator



Creative and
Entrepreneurial

Historical Premium



Revenue Mix

Retail P&C 39% 26% Specialty • Industry verticals • Product experts 13% Mid-Market • Dedicated platform for mid-sized businesses	Employee Benefits 24% • Brokerage (mid-market accounts) • Consulting (national accounts)
MGA/Program Administrators 20% • Program underwriting • Data-centric strategies • Targeted distribution • 15 independent brands	Personal Lines 17% • Largest U.S.-based personal lines insurance distributor

Operating Group Overviews

▼ Alliant Specialty

- Best-in-class proprietary products and programs
- Unparalleled expertise in each industry vertical
- Team-based, collaborative approach on a national scale

▼ Alliant Americas

- Resources to help build out geographic reach
- Middle to upper middle market business product offering and expertise

▼ Alliant Employee Benefits

- Mid-market leader, fast-growing large group insurgent
- Comprehensive benefits consulting; national programs and resources

▼ Alliant Underwriting Solutions

- Market consistency through profitability
- Program incubation and creation
- Diverse distribution

▼ Personal Lines

- Standard and non-standard insurance
- Extensive national and regional carrier partnerships
- National call center and in-person service

Verticals

- Agribusiness
- Aviation
- Construction
- Energy and Marine
- Environmental
- Financial Institutions
- Healthcare
- Management Professional Solutions
- Mergers and Acquisitions
- Public Entity
- Real Estate/Hospitality
- Trade Credit
- Tax Litigation Solutions

Expertise

- Property
- General Liability
- Workers' Compensation
- Directors & Officers
- Errors & Omissions
- Employment Practices Liability
- Cyber Liability
- Fiduciary Liability
- Structured Settlements
- Private Client

Expertise

- Benefit Administration
- Compliance
- Global Workforce
- Employee Communications
- Pharmacy
- Voluntary Benefits
- Health and Productivity
- Analytics and Informatics
- Retirement Services

MGA/MGU Programs

- Community Associations
- Construction
- Earthquake and DIC
- Government Entities
- Law Firms
- Oil and Gas Contractors
- Parking and Shuttle
- Real Estate
- Risk Transfer
- Tribal Nations
- High-Limit Umbrella
- Transactional Risk
- Non-Standard Auto

Key Elements

- Standard Personal Lines
- HNW/UHNW/ Family Office
- Non-Standard Auto
- Omni-Channel Distribution
- Online Purchasing
- MGA (Non-Standard)
- Multi-Lingual BPO
- Health

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