A large, high-resolution photograph of a truck cab, likely a Kenworth, shown from a three-quarter front angle. The truck is dark-colored with silver accents and has its headlights illuminated. The background is a blurred industrial or construction site with tall red and white structures, possibly storage tanks or conveyor belts, under a clear sky.

**Software that works  
as hard as you do**

**Reshaping the customer success experience  
through unified software and payment solutions**

**Features Catalog**

# Thank you,

For jumping aboard a journey that began over **40** years ago. In the mid-80s, when our software revolutionized how Heavy-Duty Repair did business, the software landscape was empty. Now, it's filled with options, so we're grateful for your partnership as we continue to trailblaze. Each year, we've updated our platform with developments that improve your shop's productivity. Now, in 2025, we're happy to bring you a full service, end-to-end solution that provides you an all-in-one platform to run your business. Recently, we've added our most valuable addition ever, becoming a Fullsteam company, allowing us to merge our traditional software with cutting edge capabilities to secure your financial success.

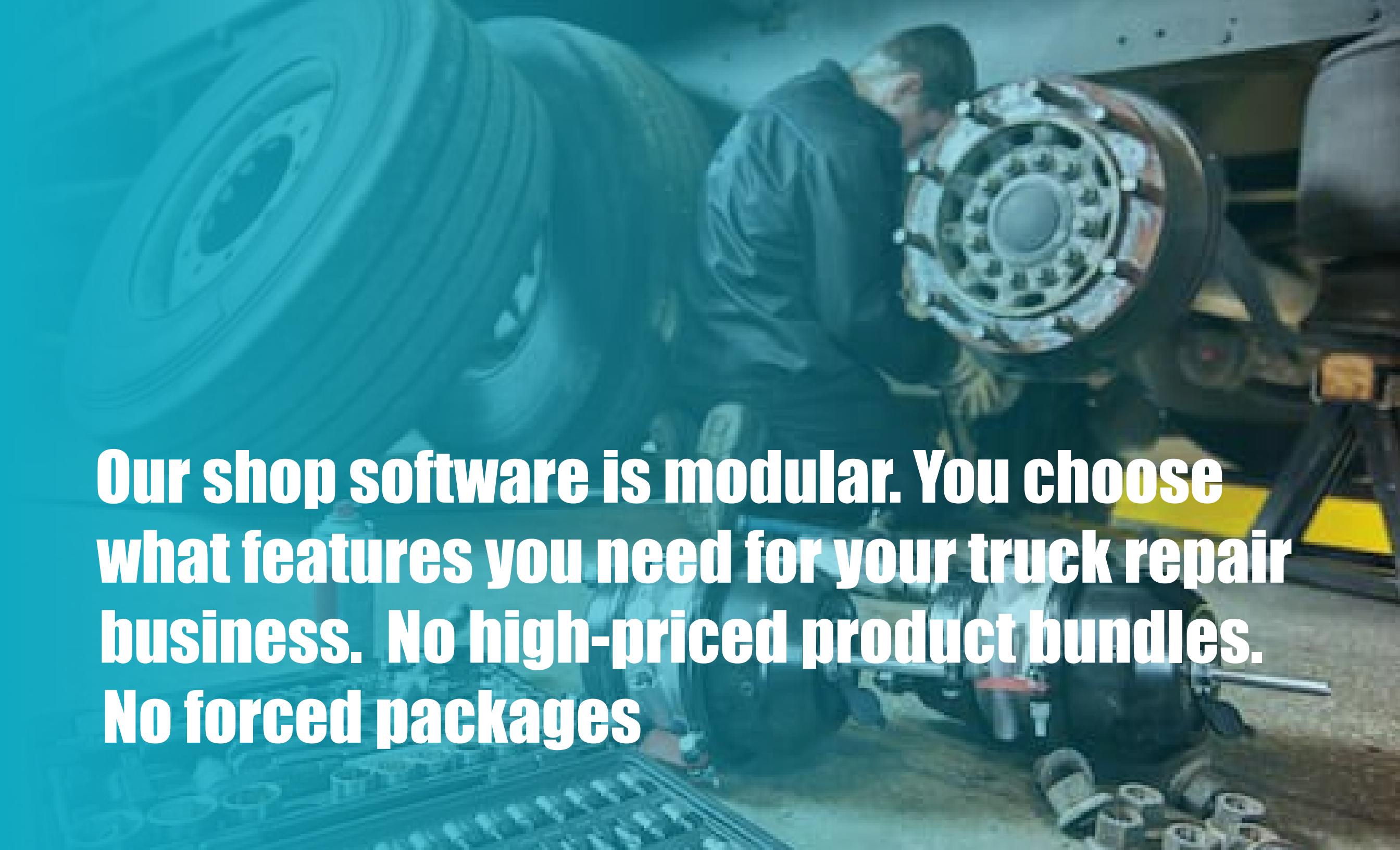
**EST. 1984**

Pluss started as a family business in 1984 by Kevin Iverson. Kevin developed the Part Time Manager (PTM) software to service the needs of his family's heavy-duty parts and repair businesses. Realizing that other businesses could benefit from truck shop management software, he began to sell his products to other mechanic shops and parts businesses. Over the next 33 years, Pluss grew and expanded its reach, becoming a leading provider of heavy-duty aftermarket software solutions, servicing the United States and Canada. In 2017, Kevin retired and Pluss was acquired by its employees, and for the next three years, Pluss continued to change and grow as an employee-owned business.

Being employee-owned allowed Pluss to establish a concrete culture with the defined values above. We rebuilt our processes around these values and continued to look for ways to improve. We specifically focused on creating our competitive edge through high-quality assurance standards and fast software support SLAs. We have a mix of software engineers, software technicians, and sales representatives that have been with Pluss since well before the 2000s. Their combined industry experience and knowledge have been invaluable to us and our customers through our changes and growth.

In 2020, Pluss was sold to Fullsteam, a technology and payments company, and Fullsteam's values aligned closely with our own, specifically regarding the customer experience. Fullsteam empowered us to further our competitive edge by being both a software provider as well as a credit card processing provider. When Pluss merged with the Fullsteam family, we began servicing payments in addition to software. Our focus has been, and continues to be, on the customer experience and we're continuing to reshape that through unified software and payments solutions.



A man in a dark jacket and a cap is working on a large truck engine. He is focused on a circular component, possibly a flywheel or a pulley, which is mounted on a metal frame. The engine block is visible in the background, showing various mechanical parts and hoses. The lighting is dramatic, with strong highlights and shadows, emphasizing the metallic textures of the machinery.

**Our shop software is modular. You choose what features you need for your truck repair business. No high-priced product bundles. No forced packages**

# Our software fits all sizes of diesel truck repair businesses, from small repair shops and mobile service trucks to large fleet maintenance providers

## Start-ups and Small Businesses

- Affordable
- Mobile Truck Solutions
- Simple but Powerful Point of Sale Solution
- Unlimited Growth Potential
- Quickbooks Integration for Easy Accounting

## Medium-sized Companies

- Advanced Inventory Management
- Advanced Account Options
- Powerful Owner Tools
- Extensive Feature Sets
- Better Financial Diagnostics

## Enterprise Level Business

- Fully Integrated Divisional Account and Reporting
- Multiple P & L Centers
- Multiple Inventory Locations
- Multiple Businesses

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# Time Saving Features

“ [Pluss Software] is the ultimate time-saver. We can manage and control expenses, employee productivity, and inventory. In addition to that, the reporting features are priceless! The exceptional support and training team at Pluss has also allowed our team to effectively run our system which is critical to our success. Investing in the features and functionality of this software has saved our company time and money. ”

- Bay State Truck & Trailer



# Time Saving Features

## Base Package (where we begin)

The base package is every customer's starting toolbox with Pluss software and includes all of your basic heavy-duty shop needs. With the base package, you can create estimates, work orders, in-house orders, and invoices. A customer database and vendor database is included as well as basic inventory controls and reporting.

Our customers all start with the base package, and from there can build out the rest of their modular feature set based on their unique needs. Some of our most popular add-on modules are Purchase Orders, PlussPay, Preventative Maintenance, and the Email/EDM bundle!

## Fully Integrated VIN Decoding

This is a FREE feature that is included in our Base Package for all customers. We have integrated multiple data providers, including several government services, to source VIN information. Utilizing these premium data providers, our own data, and proprietary algorithms, we can offer reliable data for the heavy-duty truck, trailer, and automotive industries.

## Email/Electronic Document Management (EDM)

The email feature allows you to send emails to your customers directly from the software. It makes sending over estimates, work orders, sales orders, purchase orders, and customer statements to your customers a breeze!

The Electronic Document Management feature exists within each customer file and automatically saves your electronic records to the respective customer file for long-term retrievability and verification. It supports electronic signatures and will save everything as a PDF record.

The Email/EDM features come as a bundle and are a great way to cut down on the amount of time spent exporting information out of the software to send to customers and remove the task of manually filing paperwork.

# Time Saving Features

## Purchase Orders

If you manage inventory, purchase orders are a key module to help improve the accountability and tracking of purchased inventory. Purchase Orders can be generated directly from the POS system as you're adding parts, manually as you need specific inventory items, or from a pick list of automatically generated re-order items based on minimum and maximum quantities set.

## Offsite & Cloudberry Backups

This add-on feature can run on your local server, it's also part of our Managed Server Solution package free of charge. Once configured, it will create a local and offsite copy of your data for seven consecutive days and then overwrites each day moving forward to always have the most recent seven days. It's a good way to ensure that your important business data is always protected and recoverable.

## Department Categorization on Work Orders

This is a robust add-on feature that includes work order status tracking, department categorization, and job source tracking. You can set custom job statuses, like 'waiting on parts' or 'dropship.' You can also setup work departments and categories to categorize the type of work and to drive labor and parts revenue to departmentalized general ledgers through Pluss Accounting. It can also be used for job source tracking so that you can record where you get your work from and attribute it to the correct marketing campaign, partnership, or word of mouth. This feature also has the ability to communicate updates to your customer. When a work order status is set or changed, a text or email notification can automatically be generated to the customer notifying them of the update.

# Time Saving Features

## Pluss Accounting

Pluss software has its own fully integrated accounting system that automatically updates the general ledger with each transaction. Pluss Accounting provides accounts receivable, accounts payable, and a detailed general ledger. It also comes with advanced business analytics and reporting capabilities!

We also have a great team of accountants here to guide you through learning Pluss Accounting and help apply accounting best practices to your business.

## Barcoding & Managed Mobile Inventory

You can use a Bluetooth barcode scanner within Pluss to search for inventory items, add items to a sales order, work order, or estimate, and apply a labor operation on a work order from a scan sheet.

Our Managed Mobile Inventory feature allows you to maintain and update your inventory counts right from a mobile device. Many shops are confined to their workstation to update their inventory counts but this feature allows you to toss out the clipboard and update your inventory counts in real-time right from your hand-held device.

## Managed Server Solution (MSS)

For our customers who use the install-based version of Pluss, we offer our own high-performance server to host PLUSS as an add-on option. Customers also have the option to install Pluss on their own server that they manage internally.

For those that opt into the MSS, Pluss purchases and delivers all of the critical hardware to your business. We handle the installation of the operating system and service software into a secure operating environment and configure everything before it's delivered so it's ready to turn on and operate. For our customer's lifetime using our MSS, we provide IT support, continual maintenance as software upgrades are released, and backup data storage in the case of a server failure or server damage so we can have you back up and running within 24 hours.

# Time Saving Features

## QBO - QuickBooks online integration

Our QuickBooks Online integration offers real-time, two-way syncing between your Pluss shop management system and your QuickBooks accounting platform. Create an invoice once and see it instantly in QuickBooks. Full line-item detail, no retyping, no errors. From inventory to tax codes, customers to credits, it's all synced. Stop wasting time. Start working smarter.

Pluss Software and Quickbooks integration



# Time Saving Features

## Shop Time Manager (STM)

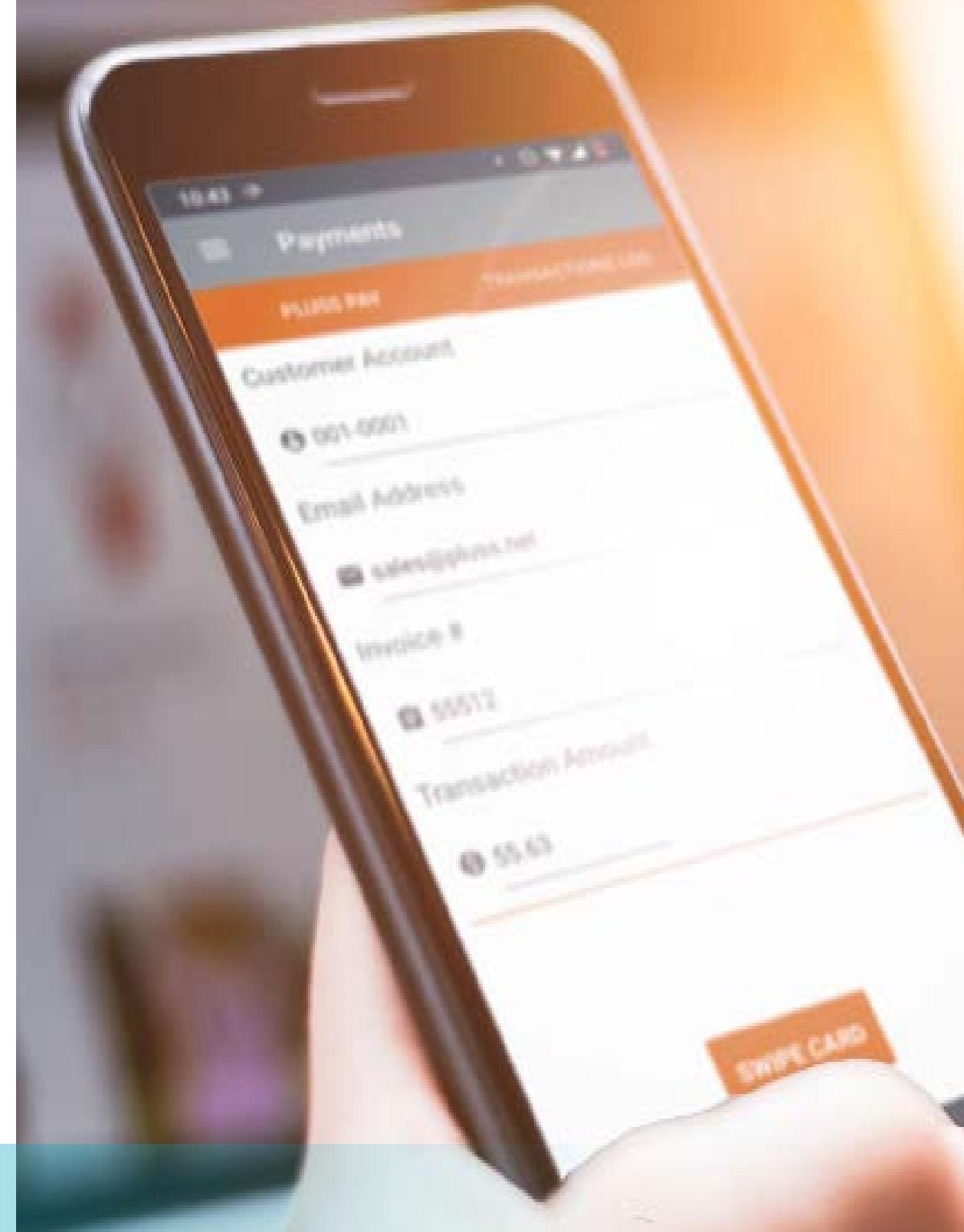
Do you ever wonder what percentage of the work completed in your shop is actually being billed? Our touch-screen shop time management system helps to eliminate unbilled time and monitor technician efficiency. It's difficult to manage what you can't measure, and the reporting capabilities in this feature help shops get on top of job profitability reporting, tech productivity reporting, and profitable labor operations pricing.



# Mobile Service

## Software for Mobile Heavy-Duty Truck Repair

The Mobile Service application by Pluss Software LLC is an Android application designed for mobile trucks and mobile technicians who perform service in the field, specifically within the heavy-duty truck aftermarket industry. It is intended for users who want to track and perform work on a mobile device outside of Pluss.



# Mobile Services Features

## Application and Services

The application helps users by improving their workflow in the field by allowing them to perform and track their work using their mobile devices. It streamlines their workflow by providing functionalities such as creating dispatch tickets, gathering work-related information and location details, tracking travel time, and managing work orders. Technicians can also select or enter work performed, add parts used, track time spent on tasks, and obtain customer sign-off on work to be performed and completed. The Mobile Service application also includes additional time saving features, such as a fully integrated VIN decoder. Additionally, the app synchronizes data with the business's copy of Pluss, facilitating seamless data updates and order preparation for billing. Capabilities include:

- **Simple Dispatch Tickets**
- **Obtain work authorization & sign-off w/signature**
- **Integrated VIN decoder**
- **Workorder Management**
- **Track tech time on work orders**
- **Search, add, & update labor & part information**
- **Track Travel Time to customer location**
- **Data synchronization with Pluss Software**

The app allows users to easily create a dispatch ticket, gather work-related information, track travel time, manage work orders, and synchronize data with the business's copy of Pluss. This seamless integration enables additional data to be added by the business system and its users, as well as order updates in preparation for billing

### Who is it for?

Mobile Truck and mobile technicians performing service in the field or users who want to track and perform work on a mobile device outside of Pluss

### Why use the mobile service application?

The Mobile Service application helps users transition to a digital workflow, enabling them to efficiently manage work orders, track time, add parts, and obtain customer sign-off using their mobile devices. Leading to better organization, streamlined operations, and improved overall productivity

# Revenue Generating Features

“ We recently moved our credit card processing over to PlussPay. The installation was very simple. Pluss handled everything except for plugging in the terminal. Training sessions were offered once the installation was complete, along with manuals. Customer service with Pluss is always outstanding. The system is very easy to use, and the digital signature capture on the documents is a very useful feature. Processing cards over the phone is very simple as well. The online reporting feature is a valuable resource. The transaction history is particularly useful. The system is so much more convenient than a traditional machine where you rely on one receipt and one batch report. I would highly recommend switching processing services to PlussPay. ”

- Christi J. Dempsey, Glacier Motor Sales



# Revenue Generating Features

## Core Management

Recoup your revenue! Pluss's Core Management Module tracks core values on inventory items as they come in, manages core pricing for sales and returns, handles both banked and outstanding cores, and provides easy customer reporting.

## Vehicle Sales

Pluss's Vehicle Sales Module is designed to track the sale of trucks, trailers, equipment, etc. This allows businesses to also track purchase costs, labor costs, and parts costs associated with any repairs or maintenance to the unit after purchase but prior to the sale. We have an acquisition report that tracks all costs associated with each unit to ensure you are profitable and are not missing any costs.

## Production

Pluss's Production Module is used for remanufacturing, light manufacturing, custom kit building, upfitting and material planning. This Module explodes the material and labor demands for the purpose of planning and managing your business's manufacturing process.



# Revenue Generating Features

## Pluss Portal: Customer Self-Service Portal

With Pluss Portal, your customers can:

- View work in progress
- Know when the service is complete
- View work orders to see what work was done
- Look at the entire service history of any of their trucks
- See past-due services for any vehicle

And they can do all this without having to call in and spend time on the phone! This can significantly reduce the amount of time your team has to spend chasing paperwork to address customer requests.

## Pluss Commerce Parts

Sell parts online 24/7!

With Pluss Commerce, you can boost your parts sales! Your fleet customers can buy parts at any time without waiting in line or on the phone. They simply order the parts online, any time, day or night, and either have them delivered or held for them at will-call. This can significantly reduce your team's front counter and phone time.

## Pluss Commerce Service

With Pluss Commerce, your service customers can do everything within the Pluss Portal in addition to requesting services when they are upcoming or due.

# Revenue Generating Features

## Preventative Maintenance + Notifications

Whether you are managing individual customer units, customer fleets, or your own fleet, preventive maintenance is critical to keeping those units on the road or in the field. Preventive maintenance tracking is also a good way to drive predictable revenue by encouraging return business. Our text and email maintenance notifications and alerts will let your drivers, customers, and fleet managers know when unit service is upcoming, due, or past due, and will keep your customers coming back.

This feature also integrates with the Pluss Portal - When a text or email communication is sent, a link can be included that will direct your customers to the Portal to submit a schedule request and give them an opportunity to pay any outstanding balances on the account.



# Revenue Generating Features

## **PlussPay: Integrated Credit Card Processing**

Most payment processors can only compete on rates. With PlussPay, we can offer much more value than just basic savings on processing rates and fees (and YES, we can still save you money on rates and fees too).



# PlussPay: Embedded Credit Card Processing

## Pain-Free Payment Processing

Most payment processors can only compete on rates. With PlussPay we can offer much more value than just basic savings on processing rates and fees. We have designed our integration with your business in mind so that you can save time and money by solving numerous problems like:

- **Time consuming manual entry**
- **You're on hold forever and it's hard to get an answer**
- **Bank deposits are rarely what you expect**
- **Processing statement are impossible to understand**
- **New fees that seem to show up every month**
- **Who to call for support - The Software company or the processor?**

Software and Payments are better together. That's why we've launched PlussPay, to give you a single integrated solution to solve all of your business needs - even payments. With PlussPay, your business will benefit from:

### **Software + Payments Bundled Together**

By combining software and payments, we're able to lower fees, cut out confusion, and get better results for your business

### **Single Source Support**

No more guesswork on who to call or what to do next. Now you have software, payments, and terminals all in one place, with the people you know.

### **Signature Capture + Electric Data Management**

Signature and receipt data are printed and electronically saved on the invoice in our EDM for easy retrieval and quick future reference

### **Pricing You Can Understand**

Forget long-term contracts and rates that increase every year. With our simple processing rates, there are no hidden fees or mysterious charges

**Pluss appreciates every one of our partners, throughout the United States and Canada. We're with you every day, every step of the way. It's difficult to come up with words that summarize the impact our team and our software have on a company, so we'll let our clients speak for us...**

“ In a few good words, Pluss to me is truly AWESOME! I will have to admit when my company, 360, decided to go with a new computer system I was totally not interested! Having the Pluss system for the past couple of years now has actually been a really great addition to the 360 company. The techs you meet not only explain how the system works but the whys, dos, and do-nots of your job. Being in accounting things always change and by saying that, Pluss will explain things in a way for you to understand how things should be done, and you learn that it makes sense. In my experience in accounting, I don't always know everything and things may not seem clear as to why it should be this way or that way, and Pluss really explains those reasons. Of course, there are a lot of other departments our company uses Pluss for and within those POs, invoicing, billing, etc., the help we receive is as well GREAT! I want to also stress for those of us here at 360, these compliments are for many of the AWESOME Pluss Techs! ”

**- Amy Smith, Accounting Assistant, 360 Fleet Services**





**Pluss Software llc**  
**150 1st Avenue WN**  
**Kalispell, MT 59901**

**Sales: (800) 835 - 9606**

**[www.pluss.net](http://www.pluss.net)**

